

# PRESS RELEASE

OLDWICK, N.J. • MEXICO CITY • LONDON • AMSTERDAM • DUBAI • SINGAPORE • HONG KONG

## FOR IMMEDIATE RELEASE

CONTACTS: Sebastian del Rio Associate Financial Analyst +52 55 1102 2720, ext. 117 sebastian.delrio@ambest.com

> Olga Rubo, FRM, CPCU Associate Director +52 55 1102 2720, ext. 134 <u>olga.rubo@ambest.com</u>

Christopher Sharkey Associate Director, Public Relations +1 908 882 2310 christopher.sharkey@ambest.com

Al Slavin Senior Public Relations Specialist +1 908 882 2318 al.slavin@ambest.com

## AM Best Affirms Credit Ratings of El Aguila, Compañia de Seguros, S.A. de C.V.

**MEXICO CITY, January 31, 2025**—**AM Best** has affirmed the Financial Strength Rating (FSR) of A-(Excellent), the Long-Term Issuer Credit Rating (Long-Term ICR) of "a-" (Excellent) and the Mexico National Scale Rating of "aaa.MX" (Exceptional) of El Aguila, Compañia de Seguros, S.A. de C.V. (Mexico City, Mexico). The outlook of these Credit Ratings (ratings) is stable.

These ratings reflect El Aguila's balance sheet strength, which AM Best assesses as strong, as well as its marginal operating performance, neutral business profile and appropriate enterprise risk management.

The ratings also reflect El Aguila's support from its parent company (including continuous capital contributions), Great American Insurance Company, which currently has an FSR of A+ (Superior) and a Long-Term ICR of "aa-" (Superior), each with a stable outlook.

El Aguila was established in Mexico in 1994 and is a wholly owned subsidiary of Great American Insurance Company. Since 2016, El Aguila has diversified into other property/casualty lines besides the motor business, targeting small- and medium-size enterprises in the commercial segment through an independent network of local distribution partners. Given its small size, the company shows a greater geographic concentration than its peers, making it more vulnerable to market conditions in its main regional markets within Mexico.

The company focuses on having higher renewal rates than those registered by its main peers, making heavy investments in advertising and direct sales channels in comparison with traditional distribution in Mexico's



OLDWICK, N.J. • MEXICO CITY • LONDON •

Ⅰ ● AMSTERDAM ● DUBAI ● SINGAPORE ● HONG KONG

PRESS RELEASE

—2—

auto insurance segment, which is typically done through agents, car agencies and bancassurance alliances.

In 2023, the company's portfolio grew 18% year-over-year and is expected to expand approximately 7.5% by the end of 2024, which is in line with expectations, as the company recovers from negative bottom-line results in previous years. Challenges for El Aguila in 2023 included high acquisition costs in its auto line, the creation of catastrophe reserves and the impact of Hurricane Otis on its overall portfolio. As of December 2024, the company has shown signs of recovery and profitable results, amid continuous support from its parent company in the form of capital contributions.

El Aguila's risk-adjusted capitalization is strong, as measured by Best's Capital Adequacy Ratio (BCAR), with underwriting risk standing as the main component for required capital. In 2023 and 2024, the company benefited from capital contributions by its parent company to support its capital position after two years of consecutive negative results. A key factor going forward for AM Best's assessment of balance sheet strength will be the reinsurance recoverable generated by the effects of Hurricane Otis and the premium leverage to policyholder's surplus.

Negative rating actions could occur if the company's capital base and risk-adjusted capitalization deteriorate to levels that no longer support the ratings, resulting from the materialization of execution risk or limitations in its business profile. Positive rating actions are unlikely in the short term, but they could occur if El Aguila sustains improvements in underwriting results and risk-adjusted capitalization in a steady fashion. A negative change in AM Best's perception regarding the actual or perceived level of El Aguila's strategic importance to the Great American Insurance Company group could also impact the company's ratings.

The methodology used in determining these ratings is <u>Best's Credit Rating Methodology</u> (Version August 29, 2024 ), which provides a comprehensive explanation of AM Best's rating process and contains the different





OLDWICK, N.J. • MEXICO CITY • LONDON • AMSTERDAM • DUBAI • SINGAPORE • HONG KONG

\_3\_\_

rating criteria employed in the rating process. Best's Credit Rating Methodology can be found at

# www.ambest.com/ratings/methodology.

Key insurance criteria reports utilized:

- Best's National Scale Ratings (Version May 16, 2024)
- Available Capital and Insurance Holding Company Analysis (Version Aug. 15, 2024)
- Catastrophe Analysis in AM Best Ratings (Version Feb. 8, 2024)
- Evaluating Country Risk (Version June 6, 2024)
- Scoring and Assessing Innovation (Version Feb. 27, 2023)
- Understanding Global BCAR (Version Aug. 1, 2024)

View a general description of the policies and procedures used to determine credit ratings. For

information on the meaning of ratings, structure, voting and the committee process for determining the ratings and

monitoring activities, relevant sources of information and the frequency for updating ratings, please refer to Guide

### to Best's Credit Ratings.

- Previous Rating Date: Jan. 24, 2024
- Initial Rating Date: Oct. 26, 2015
- Date Range of Financial Data Used: Dec. 31, 2018-Dec. 31, 2024

Ratings are communicated to rated entities prior to publication. Unless stated otherwise, the ratings were not amended subsequent to that communication.

This press release relates to rating(s) that have been published on AM Best's website. For additional rating information relating to the release and pertinent disclosures, including details of the office responsible for issuing each of the individual ratings referenced in this release, please see AM Best's <u>Recent</u> <u>Rating Activity</u> web page.



OLDWICK, N.J. •

AMSTERDAM • DUBAL • SINGAPORE • HONG KONG

\_\_4\_\_\_

MEXICO CITY • LONDON •

If the ratings referred in this press release do not indicate a specific country suffix, it is understood that they are granted globally and not on a national scale.

AM Best does not validate or certify the information provided by the client in order to issue a credit rating.

While the information obtained from the material source(s) is believed to be reliable, its accuracy is not guaranteed. AM Best does not audit the company's financial records or statements, or otherwise independently verify the accuracy and reliability of the information; therefore, AM Best cannot attest as to the accuracy of the information provided.

AM Best's credit ratings are independent and objective opinions, not statements of fact. AM Best is not an Investment Advisor, does not offer investment advice of any kind, nor does the company or its Ratings Analysts offer any form of structuring or financial advice. AM Best's credit opinions are not recommendations to buy, sell or hold securities, or to make any other investment decisions. View our <u>entire</u> <u>notice</u> for complete details.

AM Best receives compensation for interactive rating services provided to organizations that it rates. AM Best may also receive compensation from rated entities for non-rating related services or products offered by AM Best. AM Best does not offer consulting or advisory services. AM Best keeps certain activities of its business units separate from each other to preserve the independence and objectivity of their respective activities. As a result, certain business units of AM Best may have information that is not available to other AM Best business units. AM Best has established policies and procedures to maintain the confidentiality of certain confidential (non-public) information received in connection with each analytical process. For more information regarding AM Best's rating process, including handling of confidential



OLDWICK, N.J. •



\_\_5\_\_

MEXICO CITY • LONDON •

(non-public) information, independence, and avoidance of conflicts of interest, please read the <u>AM Best</u> <u>Code of Conduct</u>. For information on the proper use of Best's Credit Ratings, Best's Performance Assessments, Best's Preliminary Credit Assessments and AM Best press releases, please view <u>Guide to</u> <u>Proper Use of Best's Ratings & Assessments</u>.

AM Best is a global credit rating agency, news publisher and data analytics provider specializing in the insurance industry. Headquartered in the United States, the company does business in over 100 countries with regional offices in London, Amsterdam, Dubai, Hong Kong, Singapore and Mexico City. For more information, visit <u>www.ambest.com</u>.

Copyright © 2025 by A.M. Best Rating Services, Inc. and/or its affiliates. ALL RIGHTS RESERVED.

####